



## STRATEGY

### HIGHLIGHTED RESUME

#### WAYNE PATRICK, SENIOR CONSULTANT



Mr. Patrick has over 48 years of experience in the Aerospace industry. At BAE Systems, Mr. Patrick has been a leader in all aspects of business operations including business development, proposal and capture management, mergers and acquisition analysis, and P&L responsibility in program management. He has held P&L responsibility for a \$200 million/year aviation portfolio with operations in nine states and over 800 employees. His portfolio included aircraft design, Maintenance, Repair and Overhaul (MRO), avionics design and manufacture, Contractor Logistics Support (CLS) and aircraft flight operations. Mr. Patrick's experience spans military requirements on F-35, F-15, F-16, F/A-18, T-45, F-5 A-4, UH-60, CH-47 and C-130 Aircraft.

Commercial/FAA experience includes Sabreliner 40/60/65, Paramount Bronco II, Bombardier Global 650 and Challenger 650, Gulfstream G650, Boeing 707, 717, and 737, DC-9 and Textron King Air aircraft as well as being an investigator in a NTSB aircraft crash investigation.

Mr. Patrick has led business captures up to the \$1.5B. He has set the strategy, selected teaming partners and negotiated the teaming agreements as well as participating as part of the proposal team. He has led Black Hat and the color reviews.

Mr. Patrick has used his business and leadership skills in fixing poorly performing business areas for corporations on multiple occasions. In all the instances, the businesses returned to a healthy profitable status. Recent experience includes performing due diligence on merger and acquisition targets for venture capital firms.

Mr. Patrick served as a Captain in the United States Marine Corps. His educational background includes a Bachelor of Science in Electrical Engineering and a Bachelor of Naval Science from the University of Wisconsin. He also holds a Master of Engineering in Logistics & Supply Chain Management from the Massachusetts Institute of Technology. His education has continued through attending business school courses at the University of New Hampshire. He is the author of a paper published in the Naval Engineers Journal by the American Society of Naval Engineers. The paper addresses a "Framework for Transforming the Lean Enterprise".